



Stakeholder dialogue through the Internet: an empirical analysis of stakeholder engagement initiatives of UK FTSE100 companies

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Motivations and aim of paper

- Stakeholder engagement practices have been regarded by academics and practitioners as a central component of CSR governance mechanisms, in identifying and responding to issues faced by companies.
- Drawn on insights in Unerman & Bennett (2004) on Internet stakeholder dialogue
- It might be expected that if corporations were serious about CSR stakeholder engagement, they should be making the most of the new facilities offered by the Internet
- **AIM: critically analyse the use companies make of the intrinsic interactive potential of the Internet to increase the effectiveness of stakeholder dialogue on CSR issues**



Methods for website analysis

- Analysed website of each FTSE100 company to identify stakeholder engagement facilities
- Started with each company's home page
 - each link devoted to a potential stakeholder engagement tools was followed
 - reviewed CSR sections, discussion sections, press releases, terms and condition of use, and in few cases, dedicated web sites
 - used the “search” facility on each web site, where available, using keywords such as “engagement”, “stakeholder engagement”, “dialogue”, “blog”
- Took notes of each element of a website that could potentially be used to engage in dialogue with a range of non-owner stakeholders
 - both unidirectional and multidirectional



Summary & conclusions (i)

- Presence of CSR section and/or report - **95 companies**
- Facilities to contact company electronically – **94 companies**
- Mailing lists, mail alerts – **67 companies**
- Aggregators – **29 companies**
- Frequently asked questions – **69, but only 19 S&E FAQs**
- Online reports on meetings or consultations – **9 companies**
- Online feedback questionnaires – **9 companies**
- Web forums and blogs – **7, but only 1 dedicated to CSR**
- Web accessibility tools – **70 companies**





Summary & conclusions (ii)

Presence of CSR section	95
+ Facilities to contact company electronically	91
+ Presence of CSR report	81
+ Web accessibility tools	62
+ Frequently asked questions	48
+ Mailing lists, mail alerts	36
+ Aggregators	11
+ Online reports on meetings or consultations	2
+ Online feedback questionnaires	1
+ Web forums and blogs	0





Conclusions

- **Not much use of interactive potential of web for stakeholder engagement**
- **This raises questions of corporate commitments to stakeholder engagement in practice**

